

MANCHESTER
1824

The University of Manchester

Making a difference
SINCE 1824

200
YEARS

PARTNERING FOR SUCCESS

STRATEGIC TALENT PARTNERSHIPS

THE UNIVERSITY OF MANCHESTER - DUBAI

ALL ABOUT TALENT

Talent may be defined as the ability and capability to do something well while implying potential future performance. Talent management puts in place the processes to attract, identify, develop, engage, retain and deploy individuals who are valuable to an organisation.

It includes all the ways that an organisation brings employees on board, keeps them happy and productive, and helps them continue to develop. The development of talent entails the organisational process of positioning employees for career advancement in a way that aligns with the company's mission.

Whichever way you look at it and however you define it, talented people are at the core of a successful organisation. So, it is unsurprising that so many organisations – from governments to public and private sector companies and the not-for-profit sector spend so much time on looking at ways to develop their people.





The University of Manchester - Dubai has been working actively with a wide range of organisations in the region for many years, to develop talent through its Strategic Talent Partnerships.

These include access to our part-time master's programmes and Executive Education short business courses.

It also includes extensive support from the Dubai based team, which offer career services to students and alumni, and a very active regional networking and events programme. In addition to that, the student support team provides dedicated guidance and resources to help students succeed throughout their academic journey.

These combine into a special partnership opportunity that has successfully supported a wide range of partners across the region.

ABOUT THE UNIVERSITY OF MANCHESTER

The University of Manchester is a member of the prestigious Russell Group and is one of the UK's largest single universities with more than 44,000+ students on campus – including more than 10,000+ international students.



44,000+

Students on campus



10,000+

International students

The University is consistently ranked among the world's elite institutions for graduate employability and world-class research across a diverse range of fields including cancer, advanced materials, global inequalities, energy and industrial biotechnology. 26 Nobel laureates have either worked or studied at the University. The University of Manchester is the only UK University to have social responsibility among its core strategic objectives, dedicated to making a positive difference in communities around the world.

34th
BEST
 **UNIVERSITY**
 **2025**

QS World University Rankings

TOP
IN UK and
Europe

& 2nd
 **2024**

Meaningful
contributions

Times Higher Education (THE)
University Impact Rankings

5th
BEST
 **UNIVERSITY IN UK**
 **2025**

Financial Times Global MBA Rankings

ABOUT THE UNIVERSITY OF MANCHESTER-DUBAI

The University of Manchester - Dubai opened at Dubai Knowledge Park in 2006 and is the largest and fastest growing in the University's international network comprising five hubs in key business cities around the world – **Manchester, Hong Kong, Shanghai, Singapore, and Dubai.** The University of Manchester - Dubai has supported around 3,600+ part-time master's students (the majority from the Global Part-time MBA) in the region and graduated around 2,650+ students – all working professionals, and has a regional alumni base of over 5,500.

The University of Manchester - Dubai is licensed by
The Ministry of Higher Education and Scientific Research



PROGRAMMES FOR WORKING PROFESSIONALS:

- THE MANCHESTER GLOBAL PART-TIME MBA
- GLOBAL EXECUTIVE MBA
- PART-TIME MSc FINANCIAL MANAGEMENT
- PART-TIME MA EDUCATIONAL LEADERSHIP IN PRACTICE
- EXECUTIVE EDUCATION



STRATEGIC TALENT PARTNERSHIPS (STPs)

Every organisation faces unique challenges and objectives. A Strategic Talent Partnership with The University of Manchester - Dubai is a non-binding agreement that gives organisations access to expert resources and talent to help future-proof success.

The STP programme provides a framework for collaboration and engagement between organisations and higher education.

These partnerships:



Identify leadership development opportunities and management skill's needs and explore solutions through professional development and education programmes.



Provide access to a talent pool of over 60,000 business professionals.



Create professional networking opportunities across both the University and partner communities.



Provide access to leading academics delivering professional development masterclasses to partners at their premises.



Provide world class study opportunities at preferential rates for eligible partner's staff/members.

OUR STRATEGIC TALENT PARTNERS



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As Trane Technologies in MEA, we have been fortunate to have The University of Manchester - Dubai as a valuable partner. We have nominated over five talented employees to participate in the MBA programme, and the feedback has been overwhelmingly positive. The programme is true knowledge that is applied, as it enables all participants to reflect on their knowledge and apply it in the field, improve their strategic thinking, and establish strong relationships with their peers, promoting learning. We recommend their programmes to talented individuals seeking an esteemed degree, practical knowledge, and a committed team that provides ongoing support.

”

Nadim Dagher

**HR Leader – MEA, Central & Eastern Europe
Trane Technologies, STP since 2022**



Masterclass at Trane Technologies by Dr Reza Salehnejah, Professor of Economics, Digital Economy, AI & Strategy at Alliance Manchester Business School



Abdullah Alshammari, Chief Growth Officer at Tools & Solutions, and Randa Bessiso, Founding Director, Middle East, UoM - Dubai, formally sign the Memorandum of Understanding at the Tools & Solutions headquarters in Riyadh.



Dr. Ahmed Al-Shaikh, CEO of the Bahrain Institute of Banking and Finance (BIBF), and Randa Bessiso, Founding Director, Middle East, UoM - Dubai, formally sign the Memorandum of Understanding at the BIBF headquarters in Bahrain.



Ahmed Shebl, the Group CEO of Saudi German Health, and Randa Bessiso, Founding Director, Middle East, UoM - Dubai, formally sign the Memorandum of Understanding at the Saudi German Health headquarters in Dubai.



H.E. Shaikha Al Nowais, Board Member of the Abu Dhabi Businesswomen Council, and Randa Bessiso, Founding Director, Middle East, UoM - Dubai, formally sign the Memorandum of Understanding at the Chamber's Building in Abu Dhabi.



Hanady Khalife, Head of the ICAEW Middle East, and Randa Bessiso, Founding Director, Middle East, UoM - Dubai, formally sign the Memorandum of Understanding at The University of Manchester - Dubai.

HOW CAN CORPORATES ACCESS OUR STUDENT AND ALUMNI TALENT?

Whether an entrepreneurial start-up or a globally recognised brand, the continuing growth and profitability of any business depends on recruiting the right people. **The University of Manchester -Dubai's** Career Services help STP partners connect with a regional community of highly motivated and talented postgraduate students.

The team has experience of working with companies of all sizes – from small and medium enterprises to large multinationals – and works closely to understand recruitment needs and add value to the selection process. The University supports partners in engaging with students by securing short-term project or internship, and connecting with part-time MSc or MBA students in an appropriate, relevant context.

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OUR TALENT POOL

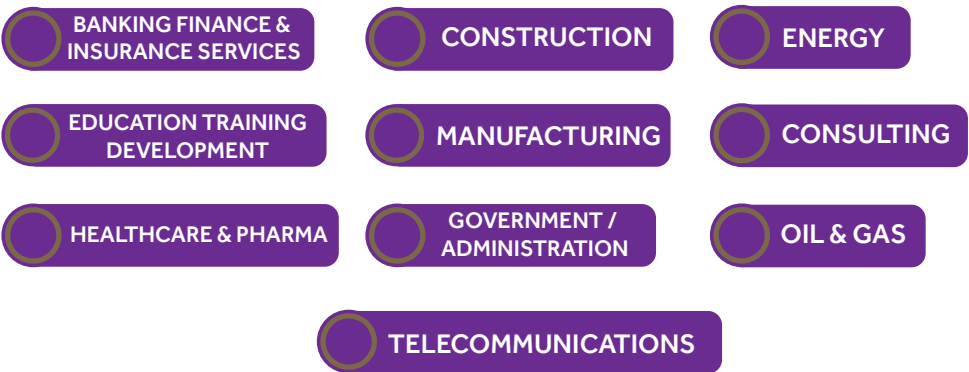
Whatever your recruitment needs, The University of Manchester - Dubai believes its regional community of talented, experienced students and alumni is well equipped to meet the challenges that many organisations face.

The individuals who gain entry to Manchester's prestigious master's programmes are not ordinary students. For example, MBA students typically have six to ten years' international business experience before joining, and include people from a wide range of industries, languages and cultures.

MEET THE TALENTED WORKING PROFESSIONALS

Most of the regional students and alumni are MBAs and all are professionals in mid-senior management, functional specialists or executive leadership positions across a range of key regional industries.

THESE INCLUDE:



THE VAST MAJORITY OF STUDENTS AND ALUMNI FALL INTO THIS AGE RANGE

85%

OF THE REGIONAL COMMUNITY RESIDES IN THE GCC REGION

MOSTLY IN



OUR COMMUNITY: WHO ARE OUR STUDENTS & ALUMNI?



LEADERSHIP OVERVIEW

34% of our students & alumni are senior leaders (of which 37% are C-level).



NATIONALITIES

Our community consists of 107 nationalities, creating a rich, diverse alumni network.



21%

SUCCESSFUL WOMEN

The University is proud – but not complacent – that around 21% of the regional community of students and alumni are successful women in professional and executive roles.



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